

## Kennesaw State University KSU Athletics Board May 3, 2012 Meeting Notes

Members/liaisons present: Tom Keene, J. C. Bradbury, Ron Bullock, Gerald Donaldson, David Johnson, Don McGarey, Nancy King for Jerome Ratchford, Dan Papp, Karen Pfifer, Michael Redd, Heath Senour, Rick Siegel, Brenda Stopher Randy Stuart, Judi Walper, and Vaughn Williams

Members/liaisons not present: Rachael Albright, Steve Benton, Stephen Braden, Barbara Calhoun, Steven Cole, John Culvahouse, Jim Herbert, Ronco Johnson, Linda Lyons, Bob Mattox, Jorge Pérez, Sean Stickney, Mark Warner, and Kim West

Guest: Deidra Dennie and Matthew Shaul

- 1. Just in case everybody didn't know each other, each introduced themself.
- 2. The February 15, 2012 meeting notes were accepted and approved as presented.
- 3. Vaugh Williams reported on the State of the Athletic Department. The semester is almost over and finals are on the way. As far as spring sports go, baseball is in fourth place with a 28-20 record; men's track and field finished second in their outdoor championship and won the indoor championship; women's track and field won both of their indoor and outdoor championships; softball won their championship; men's golf won their championship and will participate in their regionals; women's golf won their first A-Sun title and they are onto their A-sun regionals; Rhyll Brinsmead won conference Coach of the Year; and the women's golf freshman class were named the number one freshmen class in the country among Division I schools.

In other news, the student-athletes, coaches and staff have done a good job of getting out there and have raised \$6,500; grades are OK; but they are in hopes of doing better; the new video board is up, which should add another dimension to this institution when folks attend events in the Convocation Center; and Cram Jam was well attended by staff, coaches, and student-athletes.

They continue to hire new folks. LaNitra Perry has been names as Head Coach of Women's Basketball, Paul Parker will be working with Financial Aid, they have hired a new Director of Athletic Communications; and they are working on hiring a Director of Sports Medicine, an equipment manager, and a women's lacrosse coach.

The State of the Department is very good. They have a good team which is headed in the right direction. They are preparing for the next level, and there are going to be more changes. Over the next couple weeks, they will have a new athletic mark. Also, a letter is going out to Russell,

because they are negotiating with another apparel provider who will be able to serve all of our athletes.

The Athletics' Master plan has been completed. It will be part of the Master Plan for Facilities and will be unveiled in the next couple weeks.

The Sports Park has opened opportunities from a visual standpoint for camps; soccer, track and field now have practice fields close to campus; and women's lacrosse will begin. It will give KSU the ability to do more and a showplace for events.

It has been great working with Marty Elliott, Tara Parker, and Laura St. Onge. They have been analyzing expenses and trying to come up with a financial revenue plan. As of result of an agreement between intramurals, club sports, and athletics, they will come up with the best use of the Sport Park facilities.

They now need \$5 - 9 million to start football. They are working on potential naming rights and are hopefully closing in on one or two prospects. They are drumming up a lot of support and are looking for the donors to have a relationship with the University rather than donate just to Athletics. They will make an announcement as soon as all of the details are complete.

In the best case scenario, they would go to the BOR sometime at or around November 2012. Before they go, they need to have concrete details of financial support. Then between December 2012 and January 2013, they will hire a coach. Fall of 2013 the first students will arrive and Fall of 2014 they will begin football. Dr. Papp wanted to make certain that everyone knew that we now have a club sports football team. He is currently arranging one-on-one meetings with the Regents this summer to discuss our new strategic plan and football.

4. Heath Senor distributed the attached self-reports, most of which came from the coaches and shows the overall big picture of what had to be addressed. Please contact him if you have any questions.

NCAA said that the Board of Directors met to discuss changes. One thing that was discussed were the bylaws dealing with personnel. They removed a lot of out-of-date material and reduced it from about 15 pages long down to about 5 pages. A lot of proposals will probably go into effect during the 2012 - 13 school year, and a lot will be in place August 1, 2013. The Enforcement working group is looking to put more teeth behind the enforcement component, and Emmert would like to attach penalties to coaches even if they move from school to school instead of attaching penalties to institutions.

Brenda distributed financial information which included the Financial Statement and a report of the trend of what has happened in the past couple years. If you have any questions, please contact Brenda.

Tom Keene explained that at the last Executive Committee meeting it was discussed that we need more full-blooded scrutiny of the finances of both the Association and the Athletics Departments. He and Brenda have discussed and intend to propose the creation of an oversight

committee with expertise and knowledge to scrutinize these reports whose membership would span the two bodies so that the members of the committee would have a full picture of financial activity on behalf of KSU Athletics. They are working on a proposal to bring before the Board and the Association in the fall.

6. Randy Stuart gave her FAR report. Exit surveys went out on April 23<sup>rd</sup>, and even though she sent out a reminder on May 1<sup>st</sup>, she has not had a great response. She has asked the coaches for their support and will send out another reminder next week with a copy to the coaches. A suggestion was made to text the students, and she will look into that possibility.

The next AAC meeting is on May 14<sup>th</sup>, and they are looking for a new faculty rep, as David Johnson rotates off. Would the members of that committee please meet after this meeting to discuss this matter.

Randy noted that because of the upcoming Monday-Wednesday-Friday classes going into effect, the current Missed Class Policy is incorrect. There should be an amendment to the policy removing the number of classes that can be missed and 20% of class time should remain.

Randy Stuart made a motion to amend the policy to reflect this change, Rick Siegel seconded it, and it was approved as amended.

7. Nancy King reported on the attached MGLS report, which is also located on the I:\drive. We are exactly on schedule of items to be accomplished, and the culture in Athletics is in the process of changing to be supportive of equity and student-welfare issues.

Minority equity is much in line with the minority/staff ratio; diversity training is part of the student-athlete orientation; and they are recruiting minorities to fill open position.

Regarding gender equity, the proportionality of students is very good right now, but when football begins, we will have to deal with it again. We still have a lack of women coaches, but they are making progress.

The New Student Leadership Program has become part of the student-athlete orientation.

A proposal will be made in the fall to change the name of MGLS to Minority, Gender, and Student Welfare.

- 8. Grades First has improved and progressed, but they are hoping to do even better. They have a workable system, but they need to encourage faculty to use it more.
- 9. Team analysis is making some progress and should have significant improvement to give us a surer sense of likelihood of success.
- 10. Deidra Dennie has been working with the BOR regarding Title IX.
- 11. Vaughn Williams has completed his first year and is looking forward to next year, and he wanted to thank those who have made it a huge success. They have done a good job, but they want to do even better.

12. The proposed schedule of meetings for 2012 - 2013 will be September 12, 2012; November 14, 2012; February 13, 2013; and May 1, 2013; all held in SO 4060 from 12:30 - 1:50 p.m.

Meeting notes submitted by Judi Walper and Tom Keene May 3, 2012

	Į
5	
	)
-	)
4	۱
C	)
36	)
	•
Ě	
Ç	
2	1
-	•
-	:
ů.	
	ı
7	
5	,

B B B B B B B B B B B B B B B B B B B	13.4.1.2	=======================================	text message to prospect  I Visit twice to high school in one week  II Mermissible attendance at event by non-cor 15-Sep  II Recruiting expenses paid by org  II Competition prior to signing International Forr 12-Sep  II Practice w/out signing Drug Testing Consent 28-Sep  II Practice w/out signing Drug Testing Consent 28-Sep  II Recruiting w/out being certified  II Recruiting w/out being certified  II Providing Aid to NQ  II Providing Aid to NQ  II Providing Aid unequally to 3 Baseball SA's  II PSA's on UOV did not pay for actual cots of r10-Oct  Returning phone call to 4 ver transfer w/out had 2 Nove		19-Sep 19-Sep 27-Sep 29-Sep 29-Sep 3-Oct 3-Oct 3-Oct 23-Sep 3-Oct 3-Oct 3-Oct 3-Oct 23-Sep 23-Sep 23-Sep 23-Sep	23-Sep 23-Sep 29-Sep	16-Sep 28-Sep 28-Sep	16-Sep 29-Sep	Softball staff prohibted from correspondence w/ prospects Four day reduction in recruiting days (126), Cole Hobbs m
MBB MGO COMP WSOC WT&F WBB WVB/MKT WGO WBB Financial Aid Financial Aid MBB MTR SB BB WBB MTR SB Financial Aid WBB WBB MTR SB Financial Aid WBB MTR SB Financial Aid WBB MTR SB MBB MTR SB Financial Aid WBB MTR SB MBB MBB MBB MBB MBB MBB MBB MBB MBB	13.1.4.1 13.1.4.1 13.14.1+13.14 14.1.5 14.1.4.1 14.1.4.1 14.1.4.1 12.5.1.1 13.6.7.5 14.3.5.1.1 15.3.3.2 13.7.2.1 13.7.2.1 13.7.2.1 13.7.2.1 13.7.2.1 13.7.2.1 13.7.2.1		if I I I I I I I I I I I I I I I I I I I			23-Sep 23-Sep 29-Sep	28-Sep	29-Sep	Four day reduction in recruiting days (126), Cole Hobbs m
MBB MGO COMP WSOC W T&F WBB WWBB Financial Aid Financial Aid Financial Aid MBB MBB MBB MBB MBB MBB MBB MBB MBB MB	13.12.1.1 13.12.1.1 14.1.5 16.8.1.2 14.1.4.1 14.1.4.1 11.5.1 11.5.1 13.6.7.5 14.3.5.1.1 15.3.3.2 13.7.2.1 15.3.3.2 13.7.2.1 13.1.3.2 13.1.3.2 13.1.3.2	= = = = = = = = = = = = = = = = = = = =	S L L L L L L L L L L L L L L L L L L L			23-Sep 29-Sep	28-Sep	29-Sep	rour day reduction in recidining days (120), Cole Hobbs m
MGO COMP WSOC WABB WWBB WWBB WWBB Financial Aid Financial Aid MBB MBB MBB MBB MBB MBB MBB MBB MBB MB	13.14.1+13.14 14.1.5 16.8.1.2 14.1.4.1 14.1.4.1 14.1.4.1 13.6.7.5 14.3.5.1.1 15.3.3.2 13.1.1.3.2 13.1.1.3.2 13.1.1.3.2	= = = = = = = =				29-Sep	20-0ED	12-7-ED	
WSOC WBB WWSOC WBB WWBB WWBB Financial Aid Financial Aid WBB WBB WBB WBB WBB WBB WBB WBB WBB WB	14.1.5.14 14.1.5.1 14.1.4.1 14.1.4.1 12.5.1.1 13.6.7.5 14.3.5.1.1 15.3.3.2 13.7.2.1 15.3.3.2 13.7.2.1 15.3.3.2 13.7.2.1 13.7.2.1 13.7.3.1	= = = = = = =	Light Int Int Int Int Int Int Int Int Int In			29-Sep		4-0-07	rour day reduction in recruiting days (126)
WSOC WASOC WASOC WASO WASO WASO WASO WASS WASS WASS WASS	14.1.5 16.8.1.2 14.1.4.1 14.1.4.1 12.5.1.1 13.6.7.5 14.3.5.1.1 15.3.2 13.7.2.1 13.7.2.1 13.1.3.2 16.11.2.1	= = = = = = =	in i				29-Sep	29-Sep	NFA
WSOC W T&F WBB WWBWTT WGO WBB Financial Aid Financial Aid MBB MTR SB BB WBB MTR SB BB WBB WBB Financial Aid WBB WBB Cook WBB WBB WBB Thancial Aid WBB WBB Thancial Aid WBB WBB Thancial Aid Th	16.8.1.2 14.1.4.1 14.1.4.1 12.5.1.1 11.5.1 13.6.7.5 14.3.5.1.1 15.3.3.2 13.7.2.1 13.7.2.1 13.7.2.1 13.7.2.1 13.7.2.1 13.7.2.1	= = = = = =	if it			30-Sep	30-Sep	3-0ct	
W T&F  WBB  WVB/MKT  WGO  WBB  Financial Aid  Financial Aid  Financial Aid  MBB  MBB  MBB  MBB  MBB  MBB  WBB  WB	14.1.4.1 14.1.4.1 12.5.1.1 11.5.1 13.6.7.5 14.3.5.1.1 15.3.3.2 13.7.2.1 13.7.2.1 13.1.3.2 16.11.2.1 13.1.3.1.1	= = = = =	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			2-Oct	7-0ct	10-0ct	
WBB WGO WBB Financial Aid Financial Aid MBB MBB MTR SB BB WBB WBB WBB WBB WBB WBB WBB WBB W	14.1.4.1 12.5.1.1 11.5.1 13.6.7.5 14.3.5.1.1 15.3.3.2 13.7.2.1 13.7.2.1 13.7.2.1 13.7.2.1 13.7.2.1 13.7.3.1	= = = = =	1   1   1   1   1   1   1   1   1   1			4-Oct	7-0ct	10-0ct	
WVB/MKT WGO WBB Financial Aid Financial Aid MBB MTR SB BB WBB WBB WBB Financial Aid WBB WBB Financial Aid WBB Ladaris Green Need to educ Reminders/Tc Reminders/Tc	12.5.1.1 11.5.1 13.6.7.5 14.3.5.1.1 15.3.3.2 13.7.2.1 13.7.2.1 13.7.2.1 13.7.3.1.1 13.1.3.1.1	= = = =	l l l			4-Oct	7-0ct	10-0ct	
WGO WBB Financial Aid Financial Aid MBB MBB MTR SB BB WBB WBB WBB Financial Aid WBB Financial Aid WBB Ladaris Green Need to educ Reminders/Tc Reminders/Tc	13.6.7.5 14.3.5.1.1 15.3.3.2 13.7.2.1 13.1.1.3.2 16.11.2.1 13.1.3.1.1	= = =	T L			12-0ct	20-0ct	20-0ct	
WBB Financial Aid MBB MBB MTR SB BB WBB WBB WBB Financial Aid WBB Financial Aid WBB Financial Aid WBB Ladaris Green Need to educ	13.6.7.5 14.3.5.1.1 15.3.3.2 13.7.2.1 13.1.1.3.2 16.11.2.1 13.1.3.1.1 12.1.1.1.3 + 11	= =	T 2			23-Sep	4-Oct	5-Oct	No off-campus recruiting 9/25 - 10/1
Financial Aid Financial Aid MBB MBB MTR SB BB WBB WBB Financial Aid WBB Financial Aid WBB Financial Aid WBC KSU (Bobbie I Investigati Ladaris Green Need to educ	14.3.5.1.1 15.3.3.2 13.7.2.1 13.1.1.3.2 16.11.2.1 13.1.3.1.1	=	f L		8-Oct	10-Oct	11-Oct	12-Oct	Taylor Mills and Alexis Sams declared ineligible; Mills rein
Financial Aid MBB MBB MTR SB BB WBB WBB Financial Aid VB WSOC KSU (Bobbie) Investigati Ladaris Green Need to educ	13.7.2.1 13.7.2.1 13.1.1.3.2 16.11.2.1 13.1.3.1.1	_ =	f T		1-Dec	1-Dec	6-Jan	9-Jan	Kaarel Mangusson reinstatement required for 12-13-AY
MBB MTR SB BB WBB WBB Financial Aid VB WSOC KSU (Bobbie) Investigati Ladaris Green Need to educ	13.7.2.1 13.1.1.3.2 16.11.2.1 13.1.3.1.1	=	PSA's on UOV did not pay for actual cots of m10		8-Nov	8-Nov	28-Nov	28-Nov	A-Sun Response
MBB SB BB WBB WBB Financial Aid WBB Financial Aid WBC KSU (Bobbie I Investigati Ladaris Green Need to educ	13.1.1.3.2 16.11.2.1 13.1.3.1.1 12.1.1.1.3 + 11		Deturning abone call to 4 vr transfer w/out har		16-Dec	16-Dec	2-Jan	2-Jan	Prospects ineligible until repayment
MTR SB BB WBB MTR WBB Financial Aid VB WSOC KSU (Bobbie) Investigati Ladaris Green Need to educ	16.11.2.1 13.1.3.1.1 12.1.1.1.3 + 1	_	הלפוחווווון אווטוום כמוו נט דיאו נומווסופו שיטענ וומן ני		7-Nov	7-Nov	8-Nov	8-Nov	NFA
SB WBB WTR WBB Financial Aid WBB Financial Aid WSOC KSU (Bobbie I Investigati Ladaris Green Need to educ Reminders/Tc #2	13.1.3.1.1		Providing transportation to parent of student-a 14-Nov	t-Nov n/a		n/a	n/a	30-Nov	Cole Jackob Reinstated/Restitution paid/NFA
WBB WBB Financial Aid WBB Financial Aid WBB Financial Aid WSOC KSU (Bobbie I Investigati Ladaris Green Need to educ	12.1.1.1.3 + 16	=	Two phone calls to prospect during dead perite-Dec		7-Dec	7-Dec	8-Dec	8-Dec	No phone calls to prospects 12/11 - 12/17
WBB WBB Financial Aid WBB Financial Aid WBC Financial Aid WSOC KSU (Bobbie I Investigati Ladaris Green Need to educ Reminders/Tc			Competition prior to amateurism certification (7-Dec	Dec n/a		n/a	9-Dec	12-Dec	Reinstated w/ 6 game penalty/\$2500 penalty
WBB Financial Aid VB WBB Financial Aid WSOC KSU (Bobbie I Investigati Ladaris Green Need to educ	12.1.1.1.3 + 16.	- '.	Competition prior to amateurism certification (12-Dec	2-Dec n/a		n/a	12-Dec	12-Dec	Reinstated w/ 2 game penalty/\$2500 penalty
WBB Financial Aid VB WBB Financial Aid WSOC KSU (Bobbie) Investigati Ladaris Green Need to educ	16.11.2.1	=	parent of student-athlete providing groceries t8-Dec		13-Dec	13-Dec	16-Dec	19-Dec	Rasmus Rooks ineligible until repayment/Restitution paid
Financial Aid VB WBB Financial Aid WSOC KSU (Bobbie I Investigatil Ladaris Green Need to educ Reminders/Tc	12.5.2.1	_	Implied endorsement of commercial product (24	(24-Dec n/a		n/a	n/a	4-Jan	SA Reinstatement withdrawn; institutional violation; NFA
WBB Financial Aid WSOC KSU (Bobbie) Investigati Ladaris Green Need to educ	15.3.2.3	_	5th year and Summer scholly's awarded w/o f24-Jan		24-Jan	25-Jan	6-Feb	6-Feb	NFA
WBB Financial Aid WSOC KSU (Bobbie I Investigati Ladaris Green Need to educ Reminders/Tc #2	17.24.2	=	Reporting early for preseason practice 18	18-Jan 8-	8-Feb	8-Feb	28-Feb	29-Feb	See Below
Financial Aid WSOC KSU (Bobbie I Investigati Ladaris Green Need to educ	13.1.3.1.4	=	Two phone calls to prospect during evaluation 8-Feb		23-Feb 2	23-Feb	24-Feb	24-Feb	No phone calls to prospects 3/4 - 3/10
WSOC KSU (Bobbie   Investigati Ladaris Green Need to educ Reminders/Tc	15.2.12 and 16.	2	Impermissible payment of optional parking feen/a		20-Feb	n/a	n/a	8-Mar	Reinstatement Required - See report and spreadsheet
KSU (Bobbie Investigatii Ladaris Green Need to educin Reminders/TC#2	13.4.1	=	impermissible e-mail to a psa (sophomore - J 9-Apr		17-Apr	17-Apr	25-Apr	26-Apr	See Below
estigati aris Green d to educ	13.2.2	_	impermissible awards to prospects (6 current 20-Feb		29-Apr	n/a	30-Apr	2-May	6 Current SA's ineligible until \$25 repayment is made
aris Green d to educ	iĝ:								は 100 mm 100 m
d to educ	Financial Aid								
ninders/TC	te:		THE PERSON NAMED IN COLUMN TWO IS NOT THE OWNER.	ACCOUNT SECTION		No. of Concession, Name of Street, or other Persons and Street, or other P	Charles and the last	No. of Concession, Name of Street, or other Persons of Concession, Name of Con	日本の大学の大学の大学の大学の大学の大学の大学の大学の大学の大学の大学の大学の大学の
ninders/To									
	Do:								は、 一日の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本
	MBB limited to	126 rec	MBB limited to 126 recruiting days, Cole Hobbs must seek reinstatement						
47#	VB must have	two add	VB must have two additional days of no CARA in Fall 2012						
#27 N	No printed reci	ruiting m	No printed recruiting materials or e-mails to Jenny Allen until September 1	14, 2012					



## INDEPENDENT ACCOUNTANT'S REPORT

Dr. Daniel S. Papp, President Kennesaw State University Kennesaw, GA

We have performed the procedures enumerated below, which were agreed to by you, as President of Kennesaw State University, solely to assist you in evaluating whether the accompanying statement of revenue and expenses (the "Statement") of the Kennesaw State University Athletic ("KSUA") Department is in compliance with the National Collegiate Athletic Association ("NCAA") Bylaw 3.2.4.16 for the year ended June 30, 2011. KSUA's management is responsible for the Statement and the Statement's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

- We obtained written representations from management as to the fair presentation of the Statement of the Intercollegiate Athletics Program, completeness of required schedules and related financial information, adequacy of internal controls, compliance with NCAA bylaw 3.2.4.16, and other information for the year ending June 30, 2011.
- We mathematically checked the accuracy of the amounts on the Statement of the Intercollegiate Athletics
  Program and compared the amounts to the supporting schedules provided by the University and the
  University's general ledger.
  - We found no exceptions as a result of these procedures.
- 3. We obtained documentation from the Associate Athletic Director of Business Affairs detailing the procedures within the department to get an understanding of the internal control environment and the accounting system. We tested two deposits to test compliance with these procedures.

We found no exceptions as a result of these procedures.

## KENNESAW STATE UNIVERSITY ATHLETIC DEPARTMENT

## STATEMENT OF REVENUES AND EXPENSES (UNAUDITED) FOR THE YEAR ENDED JUNE 30, 2011

	1	MEN'S	W	OMEN'S		OTHER		NON- OGRAM		
	BAS	KETBALL	BAS	KETBALL		SPORTS		ECIFIC		TOTAL
REVENUES										
Operating Revenues:										
Ticket sales	\$	32,512	\$	2,405	\$	85,798	\$	14,745	\$	135,460
Student fees		-		-	*	,		7,430,049		7,430,049
Game guarantees		247,500		26,000		8.900	,	-		282,400
Contributions		13,060		1,200		33,490		82,015		129,765
Direct institutional support		65,979		126,384		496,133		407,108		1,095,604
Indirect facilities and administrative support		-				-	-	1,327,749		1,327,749
NCAA/Conference distributions including								,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		1,021,1110
all tournament revenues		-		-		2		68,424		68,424
Program sales, concessions, novelty sales,								,		,
and parking		10,079		2,874		16,205		1,322		30,480
Royalties, licensing, advertisements, and		,						,		
sponsorships		25,664		25,069		196,683		268,742		516,158
Sports camp revenues		39,533		5,495		86,937		-		131,965
Endowment and investment income		8,353		-		11,545		80,988		100,886
Other		-		-		13,003		102,306		115,309
Total operating revenues		442,680		189,427		948,694	9	9,783,448	1	1,364,249
EXPENSES										
Operating Expenses:										
Athletic student aid		248,669		318,158		1,863,810		18,537		2,449,174
Game guarantees		7,500		750		11,576		-		19,826
Coaching salaries, benefits, and bonuses										7.5.5.1 *.5*********
pald by the university and related entities		441,936		243,168		1,258,727		-		1,943,831
Support staff/administrative salaries,										
benefits, and bonuses paid by the										
university and related entities		12,591		21,090		24,035		2,007,653		2,065,369
Recruiting		38,173		25,106		48,634		361		112,274
Team travel		206,643		69,388		478,266		10,566		764,863
Equipment, uniforms, and supplies		40,136		38,121		366,035		32,446		476,738
Game expenses		50,743		27,025		155,230		18,157		251,155
Fund raising, marketing, and promotion		27,393		5,548		34,691		57,911		125,543
Sports camp expenses		986		445		20,739		*		22,170
Direct facilities, maintenance, and rental		2,304		3,093		277,930		404,356		687,683
Spirit groups		-		-				40,362		40,362
Indirect facilities and administrative support		-		-		-		1,327,749		1,327,749
Medical expenses and medical insurance		1,270		491		3,243		162,422		167,426
Memberships and dues		11,923		1,473		9,440		41,285		64,121
Other operating expenses		37,677		20,141		86,760		250,344	_	394,922
Total operating expenses		1,127,944		773,997		4,639,116		4,372,149		10,913,206
EXCESS (DEFICIENCY) OF REVENUES			6		120		8 1			
OVER (UNDER) EXPENSES	\$	(685,264)	_\$_	(584,570)	\$	(3,690,422)	\$	5,411,299	\$	451,043



Figure 12   Figu			
Tricket Sales.   135,460   85,542   1		)9 FY08	FY07
Tricket Sales.   125,460   815,542   131,5460   815,480   131,5460   815,480   131,5460   815,480   131,5460   815,480   131,5460   815,548   131,5480			
Stationary Fees		114.283 59.534	36.225
Signaturese,		5,3	4,548,196
129,765   126,344			98,500
Compensation and Benefits Provided by a Third Party,   1,095,604   1,231,272   1,4     Direct Institutional Support.   1,095,604   1,231,272   1,4     Direct Institutional Support.   1,231,272   1,4     Direct Institutional Support.   1,231,774   1,515			344,276
Direct State or Other Government Support			
Direct Institutional Support.   1,231,272   1,133,410   1,103,41	- 1	150,000	
Modification and Administrative Simport.   1,127,745   1,103,410   1,100     Indirect Facilities and Administrative Support.   1,542   1,543   1,543     Indirect Facilities and Administrative Support.   1,543   1,543   1,544   1		1,259,731	1,073,540
WCAA/Conference Distributions including all fournament revenues.         68,424         65,513           Broaddcast, Television, Radio and Internet Radio.         30,480         38,210           In Program States, Concessions, Navelty States, and Parking.         15,655         15,438         4           In Program States, Concessions, Navelty States, and Parking.         15,651         15,438         4           Sports Camp Revenue.         100,886         58,981         10,828         58,981           Sports Camp Revenue.         100,886         58,981         10,826         58,981           Stationard and Investment Income.         11,364,248         10,686,363         10,21,31           Stationard States, Benefits, and Bonuses Paid by the University and Related Entities.         2,449,174         2,606,969         2,88           Support Staff Maministrative States, Benefits and Bonuses Paid by the University and Related Entities.         1,9826         1,777,258         1,338,862         1,777,258         1,338,862         1,338,862         1,338,862         1,338,862         1,338,862         1,338,862         1,338,862         1,338,862         1,338,862         1,338,862         1,327,48         1,338,862         1,338,862         1,338,862         1,338,862         1,338,862         1,338,862         1,338,862         1,338,862         1,338,862		1,083,472 1,125,004	896,457
Stoodcast, Television, Radio, and Internet Rights.   20,480   38,210   21,024   21,028   21	65,513	1,000 13,298	-
Program Sales, Concessions, Novelty Sales, and Parking.   210,286   249,18	1,565		•
Stocyatices, Licensing, Advertisements and Sponsorships.   1516,158   429,186   154,398   13     Sports Camp Revenues.   131,965   154,398   1     Sports Camp Revenues.   100,886   58,891   1     Sports Camp Revenue.   100,886   58,891   1     Sports Camp Revenue.   11,364,248   10,686,363   10,2     Subtrotal Operating Revenue.   11,364,248   10,686,363   10,2     Subtrotal Operating Revenue.   1,364,248   10,686,363   10,2     Subtrotal Operating Revenue.   1,364,248   10,686,363   10,2     Subtrotal Operating Revenue.   1,364,248   10,686,363   1,373,862   1,3     Subtrotal Operating Revenue.   1,364,248			26,527
Sports Camp Revenues.   131,965   154,398   1     Endowment and Investment Income.   100,886   158,981   1     Endowment and Investment Income.   100,886   100,886,363			123,377
Endowment and Investment Income.   110,886   58,981   10,0086	1	173,058 173,991	136,481
Subtoral Operating Revenue.   115,309   48,944   10,886,363   10,586,363   10,586,363   10,586,363   10,586,363   10,586,363   10,586,363   10,586,363   10,586,363   10,586,363   10,586,363   10,586,363   10,586,363   1,736,364,381   1,738,862   1,738,362		2	957
Subtoral Operating Revenue.   11,364,248   10,686,365   10,286,365,365   10,286,3			68,164
Athletic Student Aid.   19,826   2,8		206,872 8,641,007	7,352,700
2,449,174     2,606,969     2,8       19,826     24,161       1,943,831     1,738,862     1,7       1,943,831     1,738,862     1,7       1,22,196     1,777,258     1,3       112,274     122,196     1,3       764,863     660,024     9       476,738     429,880     6       25,175     148,118     1       125,543     120,869     3       22,170     39,001     6       687,683     329,767     4       40,362     1,103,410     1,0       15,27,749     1,103,410     1,0       16,121     394,525     308,504     5       10,913,206     9,667,428     9,567,428     9,567,428			
d Related Entities. 2,065,369 1,778,862 1,7 1,943,831 1,738,862 1,7 1,204 1,777,258 1,5 1,5 1,5 1,5 1,5 1,5 1,5 1,5 1,5 1,5		844,397 2,203,277	1,998,139
d Related Entities. 2,065,369 1,773,258 1,5 1,5 1,2 1,2 1,2 1,2 1,2 1,2 1,2 1,3 1,2 1,3 1,8 1,2 1,9 1,2 1,9 1,9 1,9 1,9 1,9 1,9 1,9 1,9 1,9 1,9		14,909 36,859	9,700
d Related Entities. 2,065,369 1,777,258 1,3 1,2 1,2 1,2 1,2 1,2 1,3 1,2 1,3 1,2 1,3 1,2 1,3 1,3 1,3 1,3 1,3 1,3 1,3 1,3 1,3 1,3		748,856 1,558,465	1,320,506
d Related Entities. 2,065,369 1,777,258 1,3 1,2 1,2 1,2 1,2 1,2 1,2 1,2 1,2 1,2 1,2			
112,274 122,196 764,863 660,024 476,738 429,880 251,155 148,118 125,543 120,869 22,170 39,001 687,683 329,767 40,362 71,949 1,327,749 1,103,410 1,67,426 151,911 167,426 151,911 167,426 151,911 167,426 151,911 167,426 151,911 167,426 151,911		399,141 1,281,180	745,212
tion.  Texture Support.  Texture Support.  Texture Support Supports Support Su			
112,274 122,196 122,196 764,863 660,024 660,024 476,738 429,880 4476,738 429,880 4476,738 429,880 4476,738 120,869 125,543 120,869 125,543 120,869 125,543 120,869 125,543 120,869 125,543 120,869 125,543 120,869 125,543 120,3410 120,860 120,360 120,360 120,360 120,360 120,360 120,360 120,360 120,360 120,360 120,360 120,320 12			
potion.     764,863     660,024     55       potion.     251,155     148,118     10,869       Rental.     125,543     120,869     120,001       Rental.     687,683     329,767     40,362     71,949       rance     64,121     34,549     1,133,410     1,1       rance     64,121     345,49     1,1       10,913,206     9,667,428     9,667,428     9,5		98,234 137,354	101,190
A176,738 429,880 64  251,155 148,118 7  10,869 7  10,869 7  10,869 7  10,869 7  10,949 7  10,943,20 1  10,944,20 1  10,944,20 1  10,944,20 1  10,944,20 1  10,944,20 1  10,944,20 1  10,944,20 1  10,944,20 1  10,944		549,392 556,301	416,370
251,155     148,118       125,543     120,869       22,170     39,001       687,683     329,767       40,362     71,949       1,327,749     1,103,410       1,57,426     1,51,911       64,121     345,549       334,522     308,504       10,913,206     9,667,428       9,667,428     9,567,428			150,554
125,543   120,869   122,170   39,001   22,170   39,001   22,170   39,001   22,170   39,001   22,170   39,001   22,170   329,767   22,170			121,653
22,170     39,001       687,683     329,767       40,362     71,349       1,327,749     1,103,410     1,0       64,121     345,549       334,522     308,504     2,0       10,913,206     9,667,428     9,5		. 7	231,978
687,683     329,767       40,362     71,949       1,327,749     1,103,410     1       1,426     15,1911       64,121     34,549       394,922     308,504       10,913,206     9,667,428     9			44,648
40,362     71,949     1       1,327,749     1,103,410     1,0       1,67,426     15,1911     1       64,121     394,549     2       10,913,206     9,667,428     9,5			330,666
1,327,749     1,103,410     1,0       1,67,426     151,911     1       64,121     34,549     2       394,922     308,504     2       10,913,206     9,667,428     9,5			220,049
167,426     151,911     1       64,121     34,549       394,922     308,504     2       10,913,206     9,667,428     9,5		1	896,457
64,121     34,549       36,549     38,504     2       10,913,206     9,667,428     9,5			55,526
394,922 308,504 10,913,206 9,667,428 9,			66,585
10,913,206 9,667,428			241,560
		9,513,394 8,801,517	6,950,793
Mot Inccel   A51 042   1 018 935   693 478			

1 1 2